

PATRIZIA V. NAVARROLI

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Experienced corporate finance professional with particular skills in providing creative solutions to difficult situations.

Strong aptitude in organising and coordinating all parties involved in a transaction thanks to a 360 degrees view of the transaction itself.

PROFESSIONAL EXPERIENCE

ADVICORP Plc

Rome/London 1999 – to date

Executive Director

AdviCorp is an investment banking boutique active in corporate finance (and previously in capital markets too), difficult situation specialist, provider of creative solutions.

Main Activities

- General corporate finance advisory activities, mainly in food, fashion, energy sectors.
- Mergers and Acquisitions; analysis and valuation of companies, preparation of the information memorandum and client proposals.

Key Achievements

- Assisted MARR, Italy's leading foodservice operator, for a € 80 ml trade receivables securitisation programme. Still assisting the company, with a current mkt cap of around €800 ml. Assisted Martini, the third agri-food group in Italy, for a €55ml long term bank financing and € 60 ml trade receivables securitisation programme, renegotiation of around € 200 ml debt, fund rising. Still assisting the company, with a € 1 bn turnover.
- M&A: closed the acquisitions of Frette and La Perla for JH Partners, a San Francisco based private equity; closed several acquisitions for Marr, Italy's leading foodservice operator, closed the JV JBS-Inalca, acquisitions in the solar sector; acquisition by AdviCorp of Cesare Ragazzi. Worked on assignments for companies including Photo Me Int'l (UK), DNP (Japan), PoValley Energy (Australia).

Previous Experiences

Rome 1998 – 2005

- GlobalEuroNet: Scouting for, reviewing and financing high-tech investment opportunities for a California based venture capital fund
- University of Rome Tor Vergata and University of Ancona: assisting professor, held classes and research activities at the Economics and Financial department
- Censis Servizi S.p.A.: analysis and selection of projects applying for soft loans and grants

BOARD POSITIONS HELD

- AdviHair Srl, Bologna 2011 – 2015

EDUCATION

- Università degli Studi di L'Aquila, degree in Economics cum laude
 - Dissertation: The Shareholders' value theory

LANGUAGES

- English, Italian: fluent